

## ***XZotto Prospecting Tips...*** for Warm or Cold Prospects

YOU: **“Do you ever buy a lottery ticket?”**

More often, than not, the person will say something like the following...

Them: **“Yeah, but only when the jackpot is high...”**

Or they’ll say **“Not too often...”** or, **“Sure I play every week.”**

**Start below if you see someone BUY a LOTTERY Ticket in a store... Open with this...**

YOU: **“Do you normally WIN when you play?”**

Them: **“Lord No, I hardly ever win a thing.”**

Or, **“Yeah; I win every now and then.”**

YOU: **“I know what you mean, the odds are terrible... Something like 175 Million to One. The odds really bothered me UNTIL recently when I discovered a SYSTEM to win something every drawing.”**

Now, they will look at you puzzled in disbelief or curiosity...

Continue anyway, whether they ask the following question, or not.

Them: **“What do you mean, WIN something every drawing?”**

YOU: **“We call it The Simple Success System and it shows you how to let the numbers work in your favor. **The Simple Success System increases your chances to win without increasing your cost to play the lottery.** I LOVE IT... It makes perfect sense... and I believe it will make us lots of dollars, as well” (pun intended)**

YOU: **I don’t have time now, but I can show you how the system works, later, OK?**

Them: **Well, yeah, sure, I guess so.**

YOU: **Great, I’ll call you. This is so simple; we can do it over the phone and with a computer. Do you have internet access at home?**

Them: **Yeah...**

YOU: **What’s your number & which night would be best for me to call?**

Them: **777-777-7777 and Tuesday would be best for me...**

YOU: **OK, I’ll call you and explain the system. By the way, the system is tied to a unique business venture that will give both of us access to a \$225 billion worldwide market. That’s why when it comes to the lottery... We don’t just play to win, we PLAN to Win!**